



Remarks by Mark Fleeton, CEO Development Gateway Foundation

http://www.dgfoundation.org/

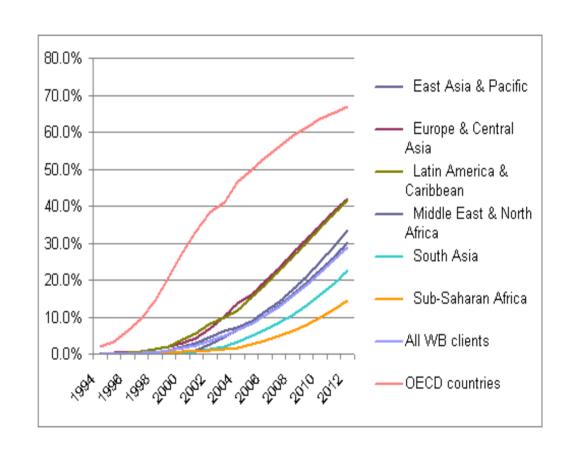
USAID Global Development Commons Forum Tuesday, November 27, 2007 Washington, D.C.



DEVELOPMENT GATEWAY INTERNATIONAL

Context of ICT for Development

- In late 2005/early 2006, the number of Internet users exceeded1 billion
 -- and, for the first time, more than half of these were from developing countries
- By 2012, two-thirds of Internet users or 1.4 billion will be from developing countries







Who We Are

- Independent World Bank spin-off, launched in 2000
- Based in Washington DC with about 60 staff globally
- FY 07 budget: USD 10 million
- Donors include Australia, China, Germany, India, Italy, Japan, Luxembourg, Microsoft, Intel, CSIS, Hewlett Foundation and the World Bank
- Development Gateway International based in Brussels







What We Do

Use information technology to avoid 'reinventing the wheel' in development

Focus on aid and development effectiveness

Two main areas:

- Strengthening key country systems (procurement, financial management, statistics)
- Knowledge sharing

Main audience: Development practitioners

DEVELOPMENT GATEWAY TM FOUNDATION		Our mission is to reduce poverty and enable change in developing nations throug information technology.
Core Issues	Information Tools. Global Partnerships. Effective Aid.	Effective Government
Programs	Vietnam Introduces Online Government Tenders with doMarket	Increasing efficiency and transparer aid management and government procurement.
Partners	Lorem josum dolor sit amet, magna donec nam. Fusce scelerisque, quam lectus, neque	Learn more »
News & Events	mauris. Dui magna, at orci erat augue. Suspendisse ante nec dui, josum nulla wisi suspendisse risus ut, fugiat neque pellentesque ullamcorper non wisi, sodales pellentesque viverra scelerisque eget. Commodo facilisis, porta mauris, perferendis	Knowledge and Collaboration Bringing aid and development
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Online Resources Portal	LATEST HEADLINES	Learn more »
	> DG Launches Global Prize for ICT and Youth	Local Partner Programs
	> Australia Commits US\$5.5 Million to Development Gateway	Working with Country Gateways and others in support of local IT for
Aid Management Platform (AMP)	More >>	development initiatives
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What We Do

Main DGF programs:

- E-procurement: USD 700 billion advertised in 24 languages on dgMarket
- Aid management: Aid Management
 Platform implemented in 8 countries
 (Bolivia, Burundi, Burkina Faso,
 DRC, Ethiopia, Mali, Montenegro
 and Tanzania)
- Online communities of practice: 29
 knowledge-sharing communities with
 3 major language initiatives (Arabic,
 Chinese and French)
- Network of 48 country and regional gateways







Lessons Learnt

- Governments are ill-suited to work directly in the GDC
- Be as open as possible. 'Wikipedia' models are best
- Don't over-strategize, but look for strategic opportunities
- Focus or get "lost in space"
- Avoid the "build it and they will come" approach
- Minimize risks and costs through open source software, open standards, and common systems
- Be serious about M&E but realistic about 'outcomes-based' M&E
- Get over the ICT prejudices